



God Bless America

God Bless America.
Land that I love
Stand beside her, and guide her
Thru the night with a light from
above.
From the mountains, to the
prairies ,
To the oceans, white with foam
God bless America
My home sweet home.
God Bless America,
Land that I love
Stand beside her,
And guide her,
Through the night
With the light from above,
From the mountains,
To the prairies,
To the ocean,
White with foam,
God bless America,
My home sweet home.
God bless America,
My home sweet home.



Employee of the Month

Bruce Sines started with the Engineering Department in 1990. With his willingness to take on new challenges with a great attitude and a good sense of humor, he definitely qualifies as Employee of the Month. The following are just some of the things that Bruce has done and continues to do for the BCS Engineering Department:



Bruce Sines always wearing a smile!

- Operates equipment such as our Refrigeration Control System (RCS) during his shift in a confident, levelheaded and efficient manner leaving nothing to chance.
- Maintains our reciprocating compressors as well as our rotary vane compressors. He has thoroughly learned these systems and currently handles about 90% of the Preventative Maintenance on this equipment. He has even been involved in the rebuilding of some of our rotary screw compressors.
- Challenges himself. He has most recently taken on learning how to fit pipe. This skill will help the engineering department to carry on the tradition of doing its own work.

The long and short of it is that Bruce has been a very positive influence in this department. He is definitely an operator the rest of the plant can feel confident in to take care of the needs of our customers, tenants, and fellow workers in a safe and efficient manner.

Dick Dandliker - Engineering Foreman & John Enyeart - Engineering Leadman

BCS Engineering Department Mission Possible

The Ammonia Safety Training Institute's trainer, Jim Ennes, returned to BCS for annual re-certification for our engineers. After 8 hours in the classroom reviewing all aspects of anhydrous ammonia, our BCS engineers were ready for a mock drill. The Bellingham Fire Dept was kind enough to provide smoke to fill Engine rooms # 1 and # 2 from their smoke machine. Two goals were accomplished on training day: First, the BCS engineers suited up in teams and completed their mission earning many compliments from their professional trainer; Second, the new ventilation systems in both engine rooms were tested and functioned. All smoke was cleared within 2 ½ minutes. The BCS engineers were re-certified as responders and incident commanders. Good job and good safe working!



Karen Hollingsworth - BCS Training Coordinator

Customer of the Qtr

American Canadian

Here's to the man with more energy than the rest of us put together; Andy Vitaljic! BCS is extremely pleased to announce that American Canadian is our Fall 2001 BCS Customer of the Quarter. For anyone who has spent any time in the fish business or in Bellingham, Andy's name is synonymous with great stories and salmon production. Andy is just about BCS' oldest customer, having roots here in our original waterfront complex to the early '50's. Aside from being a great customer, Andy is one of those rare people who constantly stir things up to the benefit of all those around him.

Andy basically grew up on Bellingham Bay, as his father was a gillnetter here. His first local venture was Fisherman's Market, which to many Bellinghamites is more commonly known as the site where the Shrimp Shack stood until recently. Fisherman's Market was a restaurant and retail outlet for seafood. Andy was involved there from 1959 through 1960. From 1961 to 1963, Andy ran Frosty Fish Co. here in town. In 1964, Andy started North Pacific, which among other things built commercial crab pots and processed crab, salmon and herring. North Pacific was located in what is now one of BCS' main dry storage buildings, across Roeder from the waterfront plant. Andy kept busy with North Pacific until 1972.

In 1972, Andy started Allied Fisheries. The primary business of Allied was buying and processing salmon on the Columbia River. Allied also marked the beginning of Andy's foray into the salmon hatchery business. The next chapter begins in 1985 when Andy and Howard Kline started Ocean Star.

At the same time Andy started Ocean Star, he purchased and converted for fish processing, an old slaughtering plant on the Hannegan Road, between the Hemmi and Laurel roads. Ocean Star purchased and processed salmon and herring, as well as doing some

with Ben Savery, BCS Marketing Manager

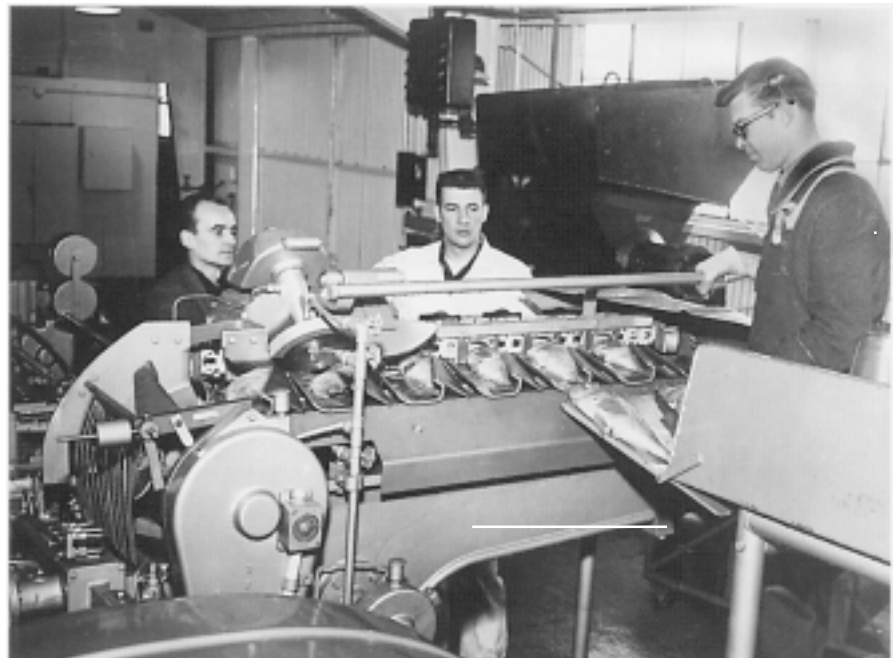
value added work like smoking. Under Ocean Star, Andy became our region's largest player in the salmon hatchery business, pulling hatchery fish from OR, WA and CA. In 1995, Andy sold Ocean Star to Howard Kline and Ocean Beauty Seafoods, but he continued on running the operation here in Bellingham as part of the sales' agreement. Thus, Ocean Star became Ocean Beauty Bellingham.

In 1999, Ocean Beauty sold the salmon part of Ocean Star and the Bellingham plant back to Andy. Andy renamed the company American Canadian and has been operating it as such ever since. Also, at this time, Andy started a retail outlet at that facility called Hannegan Seafoods. Though Andy is involved internationally with squid, herring and many other things, his primary business remains hatchery salmon. This year marked Andy's entrance into the newly reborn sardine business. Part of this was the creation of QSS, a custom processing partnership which is managed by Joel Harvey and Tom Scott. QSS is the company which now

does all of Andy's processing. BCS was pleased to provide a facility for the sardine processing, which continues to this day.

Andy has worked with the state and federal hatcheries for 31 years. Fifty percent of the fish taken from the hatcheries are filleted at Andy's expense and delivered to the Grays Harbor food bank in Washington, the Oregon and California food banks and the state and federal prison system. This year Andy also planted 5 acres of vegetables which he also donated to the various food banks.

American Canadian could not exist without Garrett Reynolds, Andy's right hand man since 1985. Karen Evich, Andy's daughter, also plays a key role as controller of QSS. We are extremely grateful to Andy and his team for years of loyal patronage and good times here in Bellingham. As Andy turns 69 this month, most of us can only hope to have half the energy Andy exhibits on a day to day basis. Thanks Andy for everything over the last 50 years.



Andy Vitaljic back in the 1960s. From left to right: Gunter Fuchs (Baader Representative), Andy Vitaljic, and John Robertson. Picture found in the BCS 50 Year History Book.

October 15th - 19th

Rideshare Week *with Karen Hollingsworth*

Are you ready to win big? Well, fasten your seat belts because from October 15 – 19 you can become eligible for great prizes by giving up your solo commute. You can win prizes for just carpooling, riding the bus, walking or bicycling to work at least once during this time. I have secured 30 coupons that entitle you and a companion to travel anywhere between Vancouver, BC and Eugene, OR for the price of just one adult ticket. Plus, I'll forward your entry to the county-wide and state-wide drawings where you'll be eligible for prizes, like a weekend package for 2 at the Columbia Gorge Hotel and a Mt. Rainier Tour! Participation forms will be with your October 5th payroll check. For more information contact me at ext. 157.



ESL Program

Graduation for Summer Students

BCS was proud to graduate 18 summer school students in English as a Second Language. Certificates were also handed out to 11 students who have completed one entire calendar year of classes. Two weeks before summer school ended, Gayle Davis, the ESL instructor, gave an assignment to the students to write an essay. The topic was: "Why would I need a PC at home?" All essays were reviewed from both Level 1 and Level 2. Gayle was the final judge of the two winning essays. BCS was fortunate to have 2 PC's donated to this worthy cause.

One PC was gifted from Barbara McHugh, a math and English teacher from Whatcom Community College and the other from the Whatcom Literacy Council. The PC's have found excellent homes to Rigoberto Sagastume and to Ruben Vera. Good luck and good computing to our winners!

Karen Hollingsworth - BCS Education Coordinator

In the near future...

New IVES Forklift Instructors at BCS

Gary Morris and Carlos Flores have stepped forward to help keep BCS a safer place to work. Both gentlemen have agreed to attend the 40-hour IVES FL instructor school and then provide BCS and our tenants with certified skills in FL theory and FL driving. This will be the first time that BCS can offer a team-teaching approach in both English and Spanish. BCS welcomes you to your new job task.

Karen Hollingsworth - BCS Training Coordinator



Carlos Flores



Gary Morris

Years of Service

Veryl Reamer	33
Duane Shelly	27
Scott Willis	27
Karen Hollingsworth	26
Steve Regan	26
Jeanne Schmitt	24
Sheryl Hershey	14
Donna Haynes	7
Javier Garcia Reyes	6
Mario Gonzalez	6
Angel Garcia Gonzalez	2
Ruben Vera Pedroza	2
Pedro Perez	1

Announcements

•James Heay became the proud father of Cameron James. This makes grandchild number 7 for Ursula Heay. Congratulations to the whole family.

•Matthew Mulder became the proud father of Jayden Reily. Congratulations on your new family member.

ABC's of BCS

- A. First Aid/CPR classes; Oct 2, 3 & 10; See bulletin board listing for your assigned date / time in the FH education room
- B. RIDESHARE WEEK; Oct 15 - 19
- C. BCS plant-wide EVACUATION drill; to be announced; B'ham Fire Dept on site
- D. OPTICS; Oct 23, topic to be announced
- E. number POWER class; handouts available in FH, boxline & BOCS lunchrooms.
- F. English conversation; M & Th, Noon - 12:30pm in the FH educ room
- G. Process Safety Mgmt (PSM) - ongoing

For Lease

In Fall 2001, BCS will have a modern processing facility become available. Additionally, there is currently a roughly 1400 sq ft cooler in the facility which could be purchased from the existing client. The space is directly adjacent to both cold storage warehouses and a loading dock. There is a parking area directly in front of the facility as well. If you have any interest in this facility, please contact Ben Savery at 360-733-1640.

Classifieds

•6 ft x 6 ft galvanized fence door frames. \$50.00 for both. Call Karen Hollingsworth at 733-1640 ext 157.

•18 ft Grumman aluminum canoe. Expedition model. Used on lakes only. Excellent condition. \$500.00. Call Karen Hollingsworth at 733-1640 ext 157.

From the Editor

One way to cut down on expenses is to streamline the ICEBreaker from the regular 8 page format to a 4 page one. We feel this change in format will not take away from the integrity of our newsletter, and we hope that are readers will feel the same. Please contact Amie Daniels at (360) 733-1640 if you have any comments or concerns. Thank you

October 2001



The ICEBreaker



Only Your Product Gets an Icy Reception



Bellingham Cold Storage Company
Squalicum Waterway
2825 Roeder Ave
PO Box 895
Bellingham, Washington 98227-0895
Phone: (360) 733-1640
Fax: (360) 671-1259
E-mail: bellcold@bellcold.com
Website: www.bellcold.com

Have any questions or comments about the ICEBreaker? Contact Amie Daniels, Editor.

Cooperacion • Integridad • Calidad • Responsabilidad • Actitud
Cooperación: Nosotros sostenemos el concepto de cooperación. Haremos todo lo posible para animar nuestros empleados en sus esfuerzos para hacer un buen trabajo cuando sea posible.
Integridad: Nosotros tratamos a toda la gente y toda la propiedad con sinceridad y respeto y nos dedicamos sobre tener buenas relaciones con todos los empleados y clientes.
Calidad: Esimos entusiastamente comido en proveer servicio del mas alto nivel de ejecucion y tambien en proveer producto de la mejor calidad.
Responsabilidad: Nosotros con gusto acepto la responsabilidad por nuestros acciones.
Actitud: Nosotros mantenemos un modo cierto y positivo sobre los clientes y nuestros empleados y tambien mostramos un modo progresivo en nuestro trabajo.

Teamwork • Integrity • Quality • Accountability • Attitude
Teamwork: We support the concept of teamwork. We encourage fellow employees in their efforts to do a good job, helping whenever possible.
Integrity: We treat all people and property with honesty and respect, and are dedicated to building trust with our employees and customers.
Quality: We are enthusiastically committed to providing the highest standards of service, product and performance.
Accountability: We willingly accept responsibility for our actions.
Attitude: We have a positive outlook and progressive approach toward our jobs, customers and fellow employees.

Valores Basicos de BCS

BCS Core Values